

approachable solution resource proacti
develop select deliver recruit listen sear
friendly advise consult interview value
candidate professional transparent tailo
network assess place relationship sour
approachable solution resource proacti
develop select deliver listen search frier
advise consult interview value candida
professional transparent tailored netwo

spadadrake

Recruitment Solutions For Professional Services

About us

Spada Drake provides a recruitment service that is transparent, professional and focused on delivery.

We offer over 10 years experience of working within the professional and financial services sectors and place importance on building long term relationships with both clients and candidates. Clients include some of the world's leading professional and financial services organisations, as well as mid-size and boutique firms.

Spada Drake focuses on sourcing middle and senior management candidates for both permanent and interim positions using a combination of recruitment methodologies.

Our primary focus is the delivery of recruitment solutions within the areas of:

- PR & communications
- strategy and planning
- marketing
- research & analysis
- business development
- sales & proposals
- client relationship management

spadadrake

Our networks and
in-depth knowledge
allow us to identify
candidates and assess
their suitability within
an informed context

Recruitment solutions

We offer a full range of recruitment methodologies designed to provide the most tailored and suitable solution to match your requirements.

Database Search

Offered on a 'no placement, no fee arrangement', our extensive database of candidates offers clients a quick solution.

This service is supported by regular advertising in relevant trade press and web site mediums, as well as proactive networking.

Advertised Selection

Advertised selection allows clients to profile both the role and their company in a positive light thereby selling the opportunity to candidates from a wide variety of backgrounds who may not be registered on an agency database.

We advise on the media to be used, purchase the space and design and produce the advertisement. All responses are acknowledged and we pre-screen and interview appropriate candidates. We then present the shortlist with candidate appraisals, continuing to be actively involved until successful conclusion.

Executive Search

When seeking a senior manager with highly specialist skills and experience from a defined sector, an executive search allows you to target individuals within specific organisations.

We will provide a target list of relevant companies from which to source potential candidates. From here we begin the identification process which provides the platform to contact relevant individuals, followed by a screening and interview process. A shortlist is then presented to you with full appraisal of their background and suitability.

Hybrid (database, search & selection)

There are occasions when a combination of these methodologies can be of real benefit. The hybrid approach enables clients to use a broad range of diverse but complimentary techniques in tandem, allowing you to target specific companies and individuals as well attracting candidates from a wider industry spectrum.



Our approach

We offer candidates for selection who can add immediate and long term value to the firms they join.

Our sector focus allows us to maintain and develop our networks with both established and up-and-coming individuals. Through our networks and in-depth knowledge of the market we are able to identify candidates and assess their suitability within an informed context. When required, we are also able to extend our network into different industry areas via an informal alliance of business partners.

Every assignment is considered on an individual basis. From the outset we aim to get a detailed understanding of the client's business and culture. From here we will clarify the objective of the recruitment campaign and identify the key competencies, skills and experience sought from the ideal candidate.

Only once we have fully understood your needs will we seek to propose a recruitment strategy to meet your objectives.

Only once we have
fully understood your
needs will we seek to
propose a recruitment
strategy to meet your
objectives

spada
drake

For further information please contact us at:
recruitment@spadadrake.co.uk

t: +44 (0)20 7269 1448

f: +44 (0)20 7269 1439